

## Executive Search for female managers



Claudia Ohainski  
Managing Partner



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[Home](#)

[About Us](#)

[Method](#)

[Values](#)

[Profile](#)

[Contact](#)

## 20 Years of Professional Personnel Consulting

Founded in 1998, we are an independent executive search consultancy with a strong focus on financial services and information technology markets.

## Market Expertise

We know the markets we serve from our own management experience and many years of market presence as consultants.

Our key clients include banks, insurance companies, asset managers, family offices and pension funds as well as IT-service-providers, software companies and systems-suppliers.

## Specialisation

We have been successfully searching for and finding executives and highly qualified experts for more than 25 years.

According to our experience, approximately 80% of managing positions are placed with male candidates.

*Female Headhunting* wants to change this quota in favor of female personalities.

Regardless of whether you have to follow a legal quota or a company policy or whether you want female reinforcement for an executive position out of conviction.

# Female

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## HeadHunting

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[Home](#)

[About Us](#)

[Method](#)

[Values](#)

[Profile](#)

[Contact](#)

*Female Headhunting* explicitly addresses female executives and motivated female experts for you.

We know them, we speak their language and we know how to motivate them to take the next step in their careers.

We fill positions in asset management, investment banking, private banking, wholesale and institutional sales, risk management, research and actuarial services as well as positions in IT-consulting, software engineering and IT-service-management – just to name a few.

## Quality instead of Quantity

We are an independent, small and fine consulting company and this we are proud to be.

Therefore, we only have few “off-limits” and this benefits both sides.

## Tried and Trusted Consulting Concept

We contact candidates via personal direct approach only.

Only the responsible partner carries out the entire advisory process from A to Z – from the client-briefing to the market research, the initial contacts and telephone interviews, referencing, personal interviews to the selection of candidates, presentation and conducting the initial client interviews.

You have only one contact person during the entire process.

We do not involve any external researchers or network partners.

We know from experience that this is the only way to guarantee success.

## Mandate

We are advisors. We are not CV traders nor are we recruiting agents.

We work on the basis of exclusive search agreements.

We search and present the selected candidates exclusively to you.

We arrange a fixed fee on a proven retainer basis.



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[Home](#)

[About Us](#)

[Method](#)

[Values](#)

[Profile](#)

[Contact](#)

## Professionalism

We know what we are doing and this now for over 20 years.

Our long-standing market presence as well as our trusted and widespread relationships to both clients and candidates ensures us efficient access to the markets we serve.

## Integrity

We represent the extended business card of your company and we take this seriously in all phases of the process.

Maximum discretion is just as natural for us as our no-touch policy.

# Female

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## HeadHunting

[Home](#)[About Us](#)[Method](#)[Values](#)[Profile](#)[Contact](#)

Claudia Ohainski

### 1988 Banker

1988 - 1995 Private and Commercial Bank. Consultant private banking and wealth management, head of marketing/sales department, development and implementation of direct banking systems

1996 Business Consulting Company. Senior consultant, strategic council to direct banks and direct insurance companies

1996 - 1999 Bank for Wealthy Private Clients and Institutional Investors. Head of direct marketing department, GmbH-Managing Director of a sales subsidiary

2000 Partner / Managing Partner of Schimanski Unternehmensberatung GmbH  
2017 Launch of business line *Female Headhunting*

# Female

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## HeadHunting

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[Home](#)

[About Us](#)

[Method](#)

[Values](#)

[Profile](#)

[Contact](#)

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